Dolphins Group- Dolphins Training & Consultants Ltd

## 2018 Executive Corporate Training Shedule..











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Dolphins Group-Dolphins Training & Consultants Itd			Transfo	ormativ	e Exec	utives	Traini	ngs & C	onsulta	ncy 20 <sup>-</sup>	18			
NITA - Selected & Approved Trainers No. DTR/711														
Unleash Your True Potential!	Duration	Rates in Ksh VAT Excl.per unit	JAN	FEB	MAR	APR	МАҮ	JUN	JUL	AUG	SEP	ост	NOV	DEC
Transformative Programs	(Days)	Ksh												
Nairobi Programs 2018														
Personal Development and Self Effectiveness Skills Training Be,Do,Have A Five Days Master Class Program	5 Days	89,000.00			2629				303		37	1-5	59	37
Excellent Meeting Management and Minute Taking Skills Training	2 Days	49,000.00		12		2627		2829		3031		18-19		67
Sales Effectiveness Skills TrainingYour Ultimate Guide	2 Days	49,000.00		1-2	2829		30-31		2627		2728		2223	
Key Account Management Skills Training	2 Days	49,000.00			28-29			2829		3031		25-26		67
Executive Public Speaking & Business Presentation Skills	3 Days	69,000.00			27-29				2527		2628		2123	
Customer Relationship Management Master Class Program	3 Days	69,000.00			27-29				25-27		2628		2123	
Professional Writing Skills -Corporate Letters, Reports & Business Proposals	3 Days	69,000.00			27-29				2527		2628		2123	
Perfect PA & Effective Office Administrator Skills	2 Days	49,000.00		1-2	28-29		30-31		2627		2728		2223	
Finance for Non Finance Managers/DirectorsFind your missing links!	3 Days	69,000.00					29-31				2628		2123	

Business Analytics, Data Analysis and Metrics Skills Training Delivering						10.00						04.04		
Strategic & Organizational Growth	3 Days	69,000.00		282		1820				2931		24-26		57
Effective Credit Management and Debt Collection Skills Training		40,000,00	105-1				2425		0/ 07		07 00		2223	
	2 Days	49,000.00	1-2 Feb				2425		2627		2728		2223	
Excellent Project Management	3 Days	69,000.00					23-25		25-27		2628		2123	
Effective Managerial Leadership & Supervisory Skills Training	2 Days	59,000.00						28-29		3031		25-26		67
Tactful Negotiation Skills Training	2 Days	49,000.00				26-27		2829		30-31		25-26		
	- E Buys	17,000.00				20 21		20 27		00 01		20 20		
The WOW! Customer Service,Public Image, Dressing and Etiquette	2 Days	49,000.00		22-23		26-27		2829		30-31		25-26		67
Customer Service Metrics -What you need to know,grow and Measure in today dynamic environment	3 Days	69,000.00			27-29		23-25		25-27		2628		2123	
					2, 2,				20 27		20 20		21 20	
Excellent Call Centre Management Skills Training	5 Days	89,000.00					14-18				24-28			
Unleashing The Power of PR- The Key To Successful Public Relations,Master Online PR and Social Media Skills Training	3 Days	69,000.00	2123		2729				2527			24-26		57
Magnetic Marketing - Be Brilliant @ eMarketing!	2 Days	49,000.00	1-2 Feb			2627			2627				2930	
Excellent Communication, Image and Business etiquette skills	2 Days	49,000.00			28-29		2425		2627		2728		2930	
Effective Procurement Management	3 Days	69,000.00						2729			2628		2123	

Strategic Performance Management Skills Training	3 Days	69,000.00					2729			2628		2123	
How to Conduct Skills Gap Analysis & Training Needs Assessment Workshop	2 Days	39,000.00	1-2 Feb		2627				23-24		25-26		6-7
HR Skills for Non HR Professionals-Protect Your Career & Organization	3 Days	69,000.00			2527			2527					57
HR Analytics and Metrics Skills Training Delivering Strategic & Organizational change using HR Tools	3 Days	69,000.00		2123		29-31			2931			2123	
Dilligent Interviewing Skills-Before, During and After	3 Days	69,000.00		2123			27-29					2930	
Advanced MS Excel Skills Training -Executive Dashboards & Business Data Analysis	5 Days	89,000.00				2125	2529	30 3	2731	2428	22-26	2630	
MS Project 2016 Professional Skills Training	2 Days	49,000.00		2223			28-29		3031		25-26		67
Diligent Record Management & Information Technology In Record Keeping Skills Training	5 Days	89,000.00			2327			2327		24-28		2630	
Excellent Production Management Skills TrainingLean Manufacturing while applying The Kaizen Concept	3 Days	69,000.00			25-27								57
Supply Chain and Inventory Management Skills Training	3 Days	69,000.00			25-27								57
Mombasa Programs 2018													
Government Protocals,Communication and etiquette Training	5 Days	119,000.00			23-27				27-31				3-7
Effective Procurement ManagementMombasa	5 Days	119,000.00			23-27						22-26		3-7

AML - Anti-Money Laundering Skills Training	5 Days	119,000.00			23-27					22-26	3-7
Strategic Performance Management Skills Training	5 Days	119,000.00			23-27		1620			22-26	3-7
Business Analytics, Data Analysis and Metrics Skills Training Delivering Strategic & Organizational Growth		119,000.00			23-27				2428		3-7
Transport, Logistics and Supply Chain Management skills Training	5 Days	119,000.00			20 21		1620		27 20	22-26	3-7
Excellent Call Centre Management Skills Training	5 Days	119,000.00			23-27		1020		2428	22-20	 3-7
TOT - Training Of TrainerIncrease Your Impact	5 Days	119,000.00			23-27					22-26	3-7
Advanced MS Excel Skills Training - Mombasa	5 Days	119,000.00			23-27	2529			2428		3-7
Executive Assistant Master Class Skills Training Mombasa	5 Days	119,000.00		-	23-27			27-31			3-7
Excellent I.T. Services Management Skills Training	5 Days	119,000.00			2327	2529			2428		
Excellent Project Management Skills TrainingMombasa	5 Days	119,000.00			23-27		1620			22-26	3-7
Strategic Corporate Governance for Key Support Staff- Executive Assistants ,Office Administrators, Office Managers, Accountants, PAs, HROs	5 Days	119,000.00		:	23-27	2529			2428		3-7

**Other Cities Within Africa** 

		Rate in USD per												
Unleash Your True Potential!	Duration	unit	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	ост	NOV	DEC
	(Days)	USD												
Kampala - Uganda Programs 2018														
Key Account Management Skills Training	2 Days	USD 750.00										11-12		
Perfect PA & Effective Office Administrator	2 Days	USD 750.00										11-12		
Finance for Non Finance Managers/DirectorsFind your missing links!	3 Days	USD 950.00										10-12		
Dar es Salaam -Tanzania Programs 2018														
Key Account Management Skills Training	2 Days	USD 750.00							12-13					
Perfect PA & Effective Office Administrator	2 Days	USD 750.00							12-13					
Finance for Non Finance Managers/DirectorsFind your missing links!	3 Days	USD 950.00							11-13					
Kigali - Rwanda Programs 2018														
Key Account Management Skills Training	2 Days	USD 750.00									12-13			
Perfect PA & Effective Office Administrator	2 Days	USD 750.00									12-13			
Finance for Non Finance Managers/DirectorsFind your missing links!	3 Days	USD 950.00									11-13			
Seychelles Programs 2018														

Scaling Up - Why a Few Companies Make Itand Why Rest Dont 5 Days USD 5120.00			10-14	

## Some of the Previous Attendants Had This to say....

# View Testimonials...

The trainers were great and detailed, Very interactive and easy to get along - Christine Adolwa, HR Business Partner - General Motors E.A.

The course was very helpful and orchestrated well - James Ngugi - Knight Frank Kenya Limited

The trainers were excellent and the course content was highly relevant - Annmarie Mavenjina Nkelame, Board Member - Tanzania Women Lawyers Association

I would recommend this training to others as it is a very relevant eye-opening course - Lilian Muthoni, Internal Auditor - UAP Insurance

The training was exceptionally good, the trainers were excellent and I have learnt a lot - Mabe Clement, Program Assistant - WHO

This is the most practical training that I have attended so far. Thank you Dolphins Group - Eunice Njoroge, Administrator - Mamlaka Hill Chapel

The course has enlightened and empowered me. Wonderful training professional trainers - Mary Kuria, PA - Diamond Trust Bank

An out of this world experience in terms of the knowledge gained on all the facets. In addition, the real life experiences incorporated in the training helped to make everything clear. I believe from this training I will now be an efficient employee - Esther Muigai, Executive Assistant - KEPSA

Superb, effective and informative training, instructor was very well prepared and informed. The organization was excellent - Nausheen Ismail, Procurement Manager - Jubilee Insurance

The trainers were fantastic and the Dolphins team did great work. Keep it up! - John Gakunyi, Internal Auditor - The Star Publications Limited

A perfect training with exceptional content and excellent trainers - Eva Njeri, Office Assistant - CDSC

#### **Notes**

Dates indicated are for hotel based trainings- Nairobi Venues; Radisson Blu Hotel (Upperhill), Villa Rosa Kempinski (Westlands) or Tribe Hotel (Gigiri) - Nairobi Kenya Naivasha Venue- Enashipai Resort & Spa, Mombasa Venue - Sarova Whitesands Beach Resort & Spa We also Facillitate inhouse Trainings & Related Consultancy Programs and Project across Africa as per your organization needs, please contact us for your review plus; One 2 One coaching for Executives at your convinience.

#### **Booking Options**

Group Discounts/Savings;Book two slots and Gain 10% discount,three or more slots enjoy 15% FREE discount. Early Bird Booking & Payment 1 month or more before training date/Previous attendant or existing clients on any of our courses - you enjoy Extra 5% discount. Contact on Phone,email,fax or book online from our website. Slots reservations;at least 3-4 weeks before the training dates to avoid missing out. All Dates are fast pick;kindly book early for your great convinience.

### **Dolphins Training & Consultants Itd**

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